1.21 Gigawatts of Al Mortgage Manufacturing



Mark Cunningham
CEO | TRAiNED Al
3x Mortgage Tech Founder







INTRODUCTION & AI CAPABILITIES

What we are seeing in lender technology



SALES AND ORIGINATION

Top of the funnel application



LOAN OPERATIONS

Manufacturing Pipeline application



LOAN LIFE CYCLE

Application of tech to all lifecycle loan companies in real time



SECURITY AND COMPLIANCE

Using AI to catch AI Fraud



1.21 Gigawatts!!!





1 AI LATEST CAPABILITIES



WE ARE SEEING IN LENDER TECHNOLOGY



01

Evolution of Machine Learning

- ML
- LLM
- Agentic Al

02

Potential Capabilities Evolving





2 SALES AND ORIGINATION



TOP OF THE FUNNEL APPLICATION

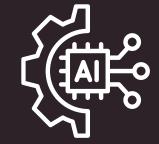
VOICE AI TECHNOLOGY



UNSTRUCTURED
DATA TO
STRUCTURED
DATA



REDUCING
MINUTIA TASKS
AND OFFSHORE



COMPLIANCE
AND SECURITY
CONCERNS AND
SOLUTIONS







3 LOAN OPERATIONS

LOAN

MANUFACTURING PIPELINE APPLICATION



O COST PER LOAN

() COST REDUCTION WAYS

O3 AREAS OF FOCUS

Bad Paystub Example 🖸







APPLICATION OF TECH TO ALL LIFECYCLE LOAN COMPANIES IN REAL TIME

Sales opportunity at every stage, even for the same loan \$\$\$

Secondary Title Capital Servicers Regulatory Originators Markets Lenders Insurance Correspondents • IMB's Underwriter • FHFA Servicing Quality Companies Depository Banks Wholesalers • Title Agents • Fannie Mae Control Portfolio • Credit Unions • Freddie Mac • **Due** Diligence Companies FHA/VA



5 SECURITY AND COMPLIANCE



CONCEPTS

USING AI TO CATCH AI FRAUD



DATA BIAS



AI HALUCINATIONS





