

GREAT SCOTT!!!

1.21 Gigawatts of AI Mortgage Manufacturing™



Mark Cunningham

CEO | TRAINED AI

3x Mortgage Tech Founder

AGENDA



INTRODUCTION & AI CAPABILITIES

What we are seeing in lender technology



SALES AND ORIGINATION

Top of the funnel application



LOAN OPERATIONS

Manufacturing Pipeline application



LOAN LIFE CYCLE

Application of tech to all lifecycle loan companies in real time



SECURITY AND COMPLIANCE

Using AI to catch AI Fraud

1.21 Gigawatts!!!



1 AI LATEST CAPABILITIES

WE ARE SEEING IN LENDER TECHNOLOGY



01

Evolution of Machine Learning

- ML
- LLM
- Agentic AI

02

Potential Capabilities Evolving



2 SALES AND ORIGINATION

TOP OF THE FUNNEL APPLICATION



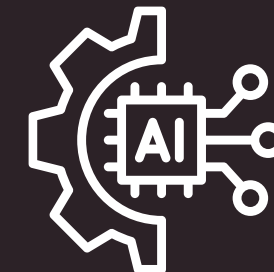
VOICE AI
TECHNOLOGY



UNSTRUCTURED
DATA TO
STRUCTURED
DATA



REDUCING
MINUTIA TASKS
AND OFFSHORE



COMPLIANCE
AND SECURITY
CONCERNS AND
SOLUTIONS



3 LOAN OPERATIONS

MANUFACTURING PIPELINE APPLICATION



01 COST PER LOAN

02 COST REDUCTION WAYS

03 AREAS OF FOCUS

[Bad Paystub Example](#)

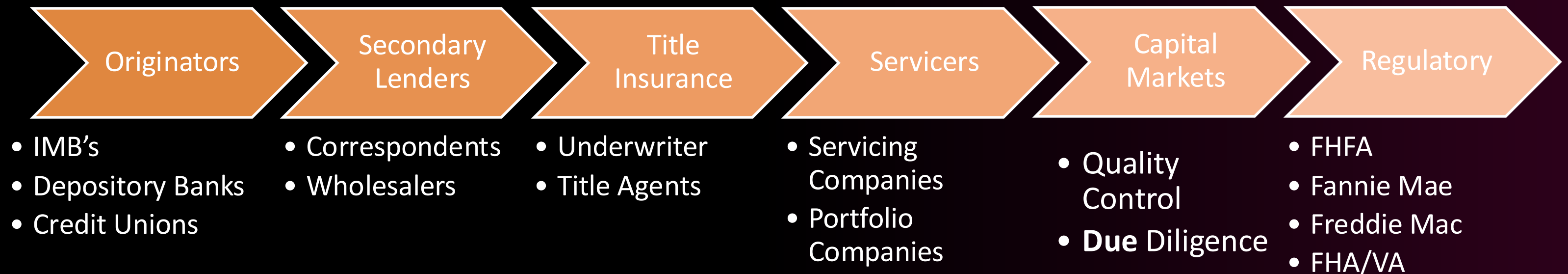


4 LOAN LIFE CYCLE

APPLICATION OF TECH TO ALL LIFECYCLE
LOAN COMPANIES IN REAL TIME



Sales opportunity at every stage, even for the same loan \$\$\$



 **TRAINED**

5 SECURITY AND COMPLIANCE

CONCEPTS



**USING AI TO CATCH
AI FRAUD**



DATA BIAS



AI HALUCINATIONS





AI MORTGAGE MANUFACTURING™