



MORTGAGE BANKERS ASSOCIATION OF FLORIDA

## Certified Mortgage Banker Profile



**Yvette Clermont, CMB**  
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### What are your responsibilities at your present firm?

I am the Branch Manager for our Inlanta Mortgage Lake-wood Ranch, Florida and De Pere, Wisconsin Branches. I oversee a team of five mortgage professionals between both branches. As the originator on our team, I meet with and set the structure for our clients and team to get to closing as smoothly as we can.

### When and why did you choose to become a Certified Mortgage Banker?

I obtained my CMB in 2017 at the MBA National Convention and it was one of the proudest moments of my career. I chose to do this for me, and to ensure I could offer the most educated strategies and service to the clients I serve.

### Other than the CMB designation, do you hold any other designations or awards inside or outside the mortgage banking industry?

I also hold the Certified Mortgage Planning Specialist designation, and have been awarded top 1% of all lenders in US for three years in a row, awarded Elite Women in Mortgage designation, the Five Star Mortgage Professional the Leadership Excellence and Corporate Citizenship Awards.

### Since obtaining your CMB, what have you done to give back to the mortgage banking industry?

I have built my career around educating myself so I can pass that education on to my team and clients. I am actively involved with the Florida MBA and regularly attend the National Advocacy with the MBA in Washington, DC.

### Outside of mortgage banking, what are your other interests and/or hobbies?

My husband Dan and I enjoy traveling to visit our 5 children who live all over the US.

### What would you say to others considering becoming a CMB Candidate?

The best time to start is today. This is a decision you won't regret, as not only does it give you the knowledge of our industry all should have, it introduces you to like minded professionals. Schedule the time to study and there will be few challenges, and a ton to gain.