

StateSide Global Fulfillment Centers, Inc.

Bridgette K. Tattersall

President/CEO

Ph: 304-207-0430 / email: <u>btattersall@statesideglobal.com</u>

www.statesideglobal.com

Mortgage Operations

Discussion Topics

Vendors and System Requirements

Staff

Product Types

Investors

Office Requirements

Operations Management



Vendors and System Requirements

- IVES / 4506-T
- Fraud Report
- Compliance Report
- MERS MIN
- Appraisal Management Company
- Flood Certificates
- DO or DU / LP / Total ScoreCard / GUS
- Mortgage Insurance Providers
- · Warehouse Lines
- Investors
- Title / Closing Agents: List of Acceptable / Unacceptable
- Corporate Insurance Requirements
- NMLS Registration
- Audited Financials
- · LOS System
- · Pricing Engine
- P&Ps and SOP's: BSA/AML, Fair Lending, HMDA, Dodd Frank Act, Work from Home, Compliance, Underwriting, Disclosures, Final Docs, Shipping, & Trailing Docs
- Pre-Fund & Post-Close Audits

Staff

Chief Operating Officer (COO)

Compliance Officer

Opening Desk

Loan Processors

Underwriting Manager Underwriters (Contract and / or Staff)

Closers / Funders

Shipping / Purchase / Insuring

Trailing Documents

Lock Desk

Secondary Marketing

Product Types

Fannie Mae

Freddie Mac

Non-QM

FHA

VA

USDA

HELOC / Seconds

<u>Investors</u>



Choosing Investors



Negotiating Buy / Sell Agreement



Negotiate Drawing Closing Documents



Purchasing / Loan Advice



Office Requirements



ON SITE STAFF VS REMOTE STAFF



SHREDDERS



LOCKING CABINETS



ELECTRONIC STORAGE / LOAN FILE BACKUPS



SAFES



DOCUMENT RETENTION

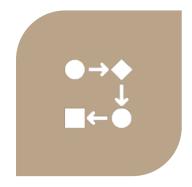
Operations Management







STAFFING



WORKFLOW

Thank You!

Here is a condensed list of our current services:

- Underwriting: FNMA / FHLMC / Non-QM
- · Loan Level Auditing / Repurchase Reviews / Indemnification Reviews
- Condominium Review Services: FHA HRAP / FHA SUA / FNMA & FHLMC Full Review
- Scenario Desks
- Audits (State & Agency)
- Disclosures: Initial Disclosures / Loan Estimates / Closing Disclosures
- Closing / Funding / Shipping / Insuring
- Compliance / Policies and Procedures / Standard Operating Procedures
- Operations / Consulting

For a full detailed list of StateSide Global's current services, please see our website at www.statesideglobal.com